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**UNIFIED SECURITY:  
IMPROVING THE FUTURE**





# BARRIERS AND PATHWAYS TO IMPROVING CSIRT EFFECTIVENESS: INFORMATION SHARING

## *Presented By:*

Kristin M. Repchick, M.A.

Julie Steinke, Ph.D.

Laura Fletcher



# WORKSHOP OVERVIEW



Project funded by the U.S. Department of Homeland Security, Science & Technology Directorate (BAA 11-02)



Contact:  
Scott Tousley

## Collaborators



Contact:  
Kas Clark



Contact:  
Richard Widh



# WORKSHOP OVERVIEW



## Other Team Members

Stephen J. Zaccaro, Ph.D.

Lois E. Tetrick, Ph.D.

Reeshad S. Dalal, Ph.D.

Tiffany R. Chen, Ph.D.

Amber Hargrove, M.A.

Carolyn J. Winslow, Ph.D.

Kristin M. Repchick, M.A.

Daniel Shore, M.A.

Alan J. Tomassetti, M.A.

Aiva Gorab, M.A.

Jennifer Green, M.A.

Balca Bolunmez

Laura Fletcher

Ziton Sheng, M.A.

Qikun Niu, M.A.

Shannon Schrader

# RESEARCH TEAM



## Dartmouth College

Shari L. Pfleeger, Ph.D.



## Hewlett-Packard

William G. Horne, Ph.D.

Sandeep N. Bhatt, Ph.D.

Loai Zomlot, Ph.D.



# SESSION ROADMAP



# SESSION OBJECTIVES



- Understand and describe various perspectives on information sharing
- Facilitate effective information sharing
- Develop and implement strategies to enhance cybersecurity information sharing



# PERSPECTIVES ON INFORMATION SHARING



## Cybersecurity Domain

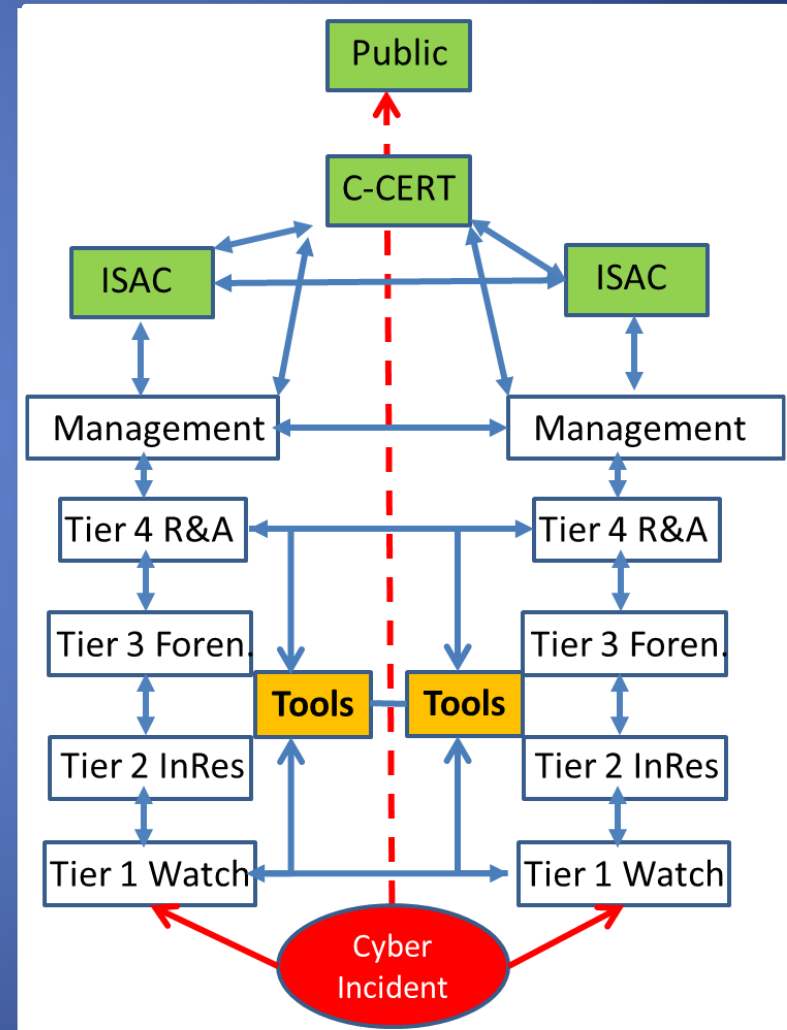




# Perspectives on Information Sharing

## Cybersecurity Domain

- Questions:
  - Obstacles within and between levels?
  - Incentives to information sharing?



# Perspectives on Information Sharing



## Organizational Psychology

- **Conscious and deliberate attempts ...to exchange work-related information**
- **“Making statements to other group members about a task”**



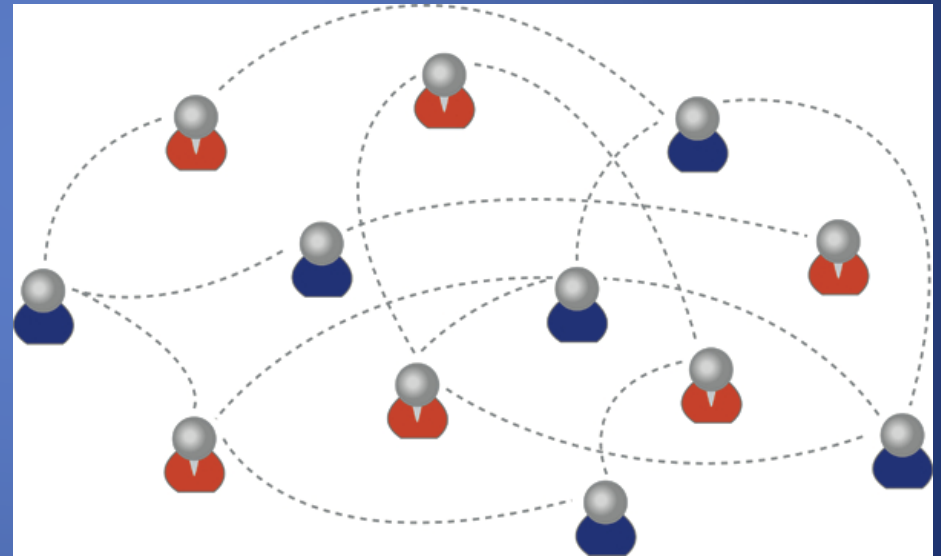
Bunderson & Sutcliffe (2002, p. 881)  
Jehn & Shah (1997, p. 777)

# Perspectives on Information Sharing



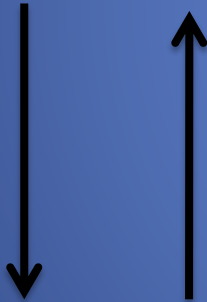
## Organizational Psychology

- **Within a team**
  - Coworkers, leader-subordinate
- **Between teams**
  - Different specialties/functions
- **Between external teams**
  - Examples:
    - Other business units
    - Clients
    - Other CSIRTs
    - Law enforcement

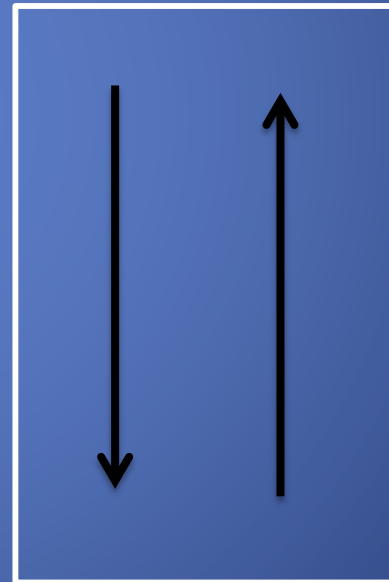




# PERSPECTIVES ON INFORMATION SHARING



Multiple Teams  
& Agencies



Individuals

# PERSPECTIVES ON INFORMATION SHARING



Multiple Teams  
& Agencies



Individuals

# ORGANIZATIONAL PSYCHOLOGY



## What is Information Sharing?

- Many forms
  - Handoff
  - Public Announcements
  - Data
    - Specific threats
    - Indicators of compromise





# ORGANIZATIONAL PSYCHOLOGY



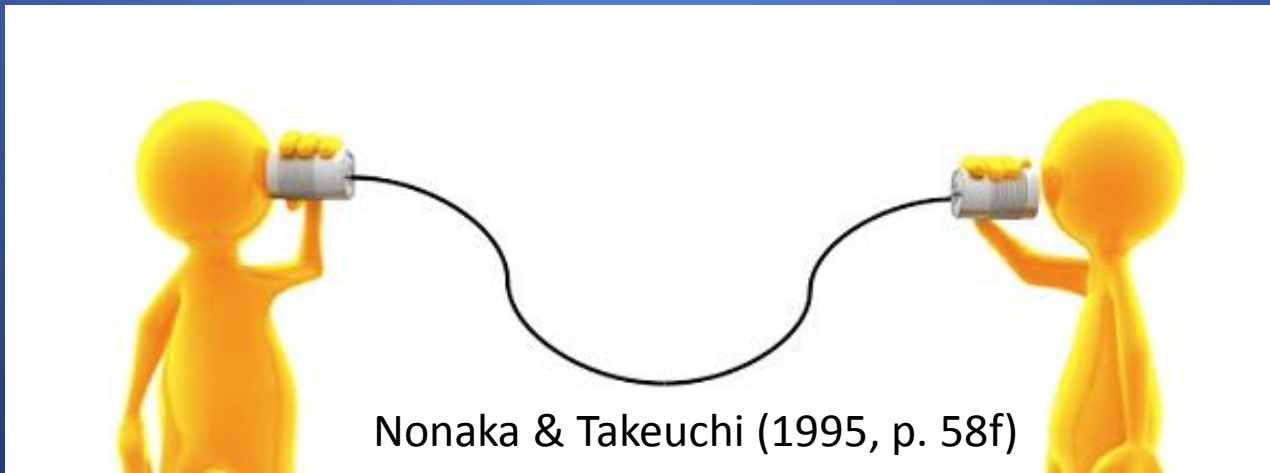
“And if you’re not on duty but some other guy is, he can see okay, this is related to this incident. I didn’t see any information. Let’s send a reminder or get some information. So **it’s done in the daily handover of routines**. So it is not just between the teams, but at this moment it is already done between the members.”

# ORGANIZATIONAL PSYCHOLOGY



## How is Information Sharing Different?

- **Knowledge sharing**
  - Information = **content** of messages
  - Knowledge = **created** by flow of information
    - Anchored in the beliefs and commitment



Nonaka & Takeuchi (1995, p. 58f)

# ORGANIZATIONAL PSYCHOLOGY



## Why Information Sharing Within and Between Teams is Important

- Effective information sharing **enhances knowledge**
- CSIRTs are **KNOWLEDGE TEAMS**
  - Good information sharing skills increase effectiveness

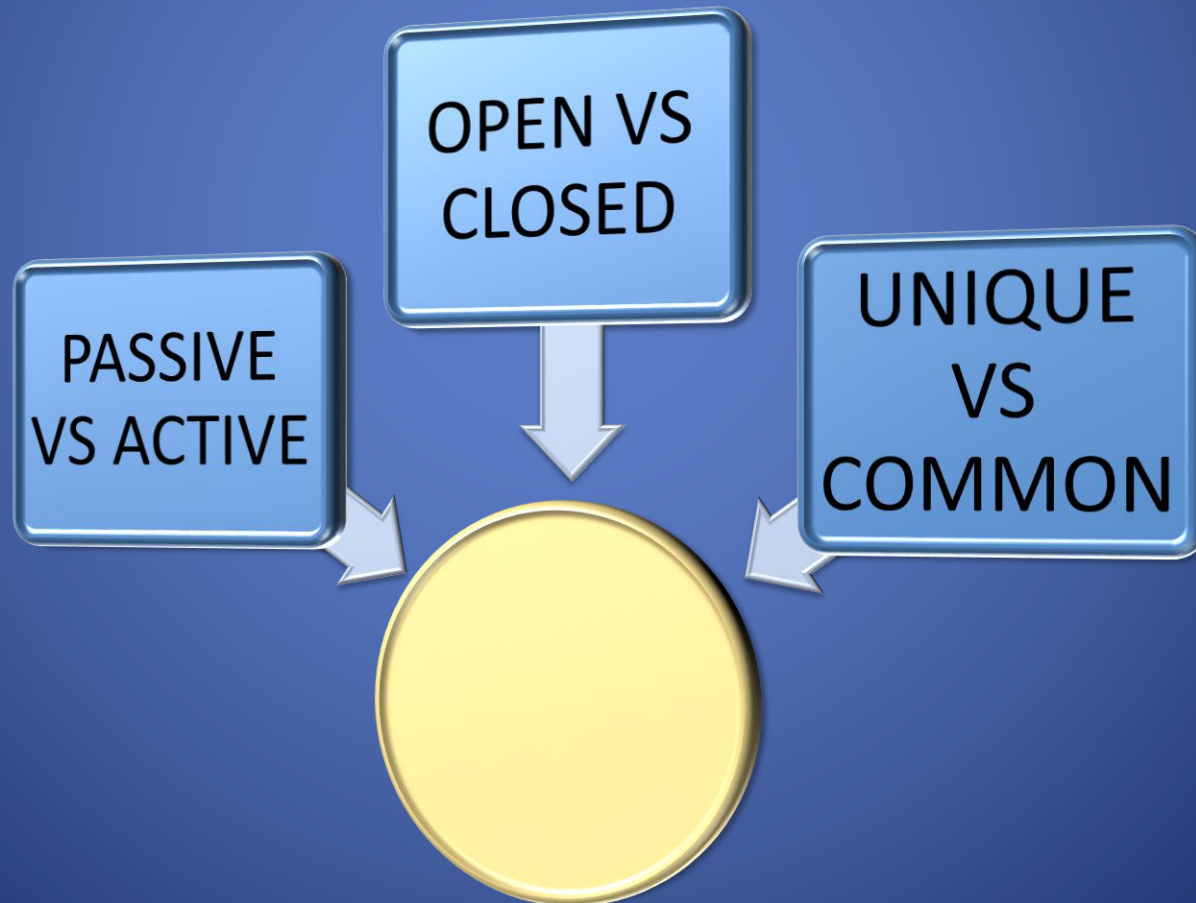




# ORGANIZATIONAL PSYCHOLOGY



- How Does it Work?



# ORGANIZATIONAL PSYCHOLOGY



PASSIVE	ACTIVE
<p data-bbox="123 582 772 788">Posting or asking for information, opinions, or suggestions</p> <p data-bbox="123 882 801 939"><b>Examples:</b> logs, wiki posts</p>	<p data-bbox="989 582 1787 782">Active task behavior – offering opinions, suggestions, and information</p> <p data-bbox="989 882 1734 1016"><b>Examples:</b> debriefing, discussing an event/incident</p>

# ORGANIZATIONAL PSYCHOLOGY



OPEN	CLOSED
<p>The extent to which a team overtly shares information</p> <p>Volume of information shared</p> <p>Generates common knowledge</p>	<p>Limited or no information sharing, either due to lack of awareness of what should be shared or unwilling to share information</p>



# ORGANIZATIONAL PSYCHOLOGY



UNIQUE	COMMON
<p>Typically unshared information (unique to one source)</p> <p>May go against common information and knowledge</p> <p>Could impact group decisions if known</p> <p><b>*Less likely to be shared*</b></p>	<p>Easily shared information</p> <p>Verifies common information &amp; knowledge within a team or group</p> <p>Common knowledge effect / information sampling bias</p> <p><b>*More likely to be shared*</b></p>

# Organizational Psychology



## Why Good Information Sharing is Important

- Unique Information
  - Improved problem-solving
  - Increased creativity
  - Better decision-making
  - Enhanced strategies
- Open Information
  - Increased:
    - Team satisfaction
    - Cohesion
    - Trust

### Information Sharing:

- Develops shared understanding of situations
- Leads to shared expectations about what information should be given or received in that particular context

# ORGANIZATIONAL PSYCHOLOGY



## Roadblocks to Information Sharing

- **Information overload**
  - Having more information than you can absorb
- **Information loss**
- **Wrong** information
- **Misclassified** information
- **Late/delayed** information

**Situational  
Awareness**

- **Checklists**
- **Clear Standards for procedures and processes**

# ORGANIZATIONAL PSYCHOLOGY



## Roadblocks to Information Sharing

- **Unavailable/missing** unique information
  - Missing cues during an incident
- **Not knowing who needs or has** the information
  - Or who should receive information

- **Backup behaviors**
- **Asking questions**

**Increasing Shared Knowledge of Unique Expertise**



# ORGANIZATIONAL PSYCHOLOGY



## Roadblocks to Information Sharing

- **Sharing false information on purpose**
- **Knowledge hiding**
  - Deliberate withholding of knowledge requested by others
  - Driven by individual motivations / goals
  - **Classification of incidents** can impact information sharing

**Develop an  
Open Culture**

# ORGANIZATIONAL PSYCHOLOGY



## What Inhibits Information Sharing?

- Among **Individuals**
  - Motivation, personality
- At the **Team Level**
  - Team type (e.g., virtual)
  - Ingroup-outgroup biases
  - Diversity
  - Team maturity
  - Team climate (trust & psychological safety)
  - Time pressure



# ORGANIZATIONAL PSYCHOLOGY



## What Inhibits Information Sharing?

- **Organizational Level**
  - Fear of negative impact:
    - Brand / public image
    - Legal issues
    - Stock price
  - Hierarchical structures
  - Overly restricting rules
  - Socio-cultural barriers
  - Climate
- **Between organizations...**



# STRATEGIES!



- Empirically Based Strategies from Organizational Psychology can help!
  - Implement across levels





# STRATEGIES!



## Enhance Task Related Processes

- Define the task
  - Determine if “right” answers exist
- Define Processes
  - Facilitate structured discussions
  - 1-4 minute debriefings
- Create or maintain a wiki or virtual whiteboard
- Handoff checklist with clear responsibilities for each step in the process
  - Mnemonics (e.g., SBAR and SHARED)

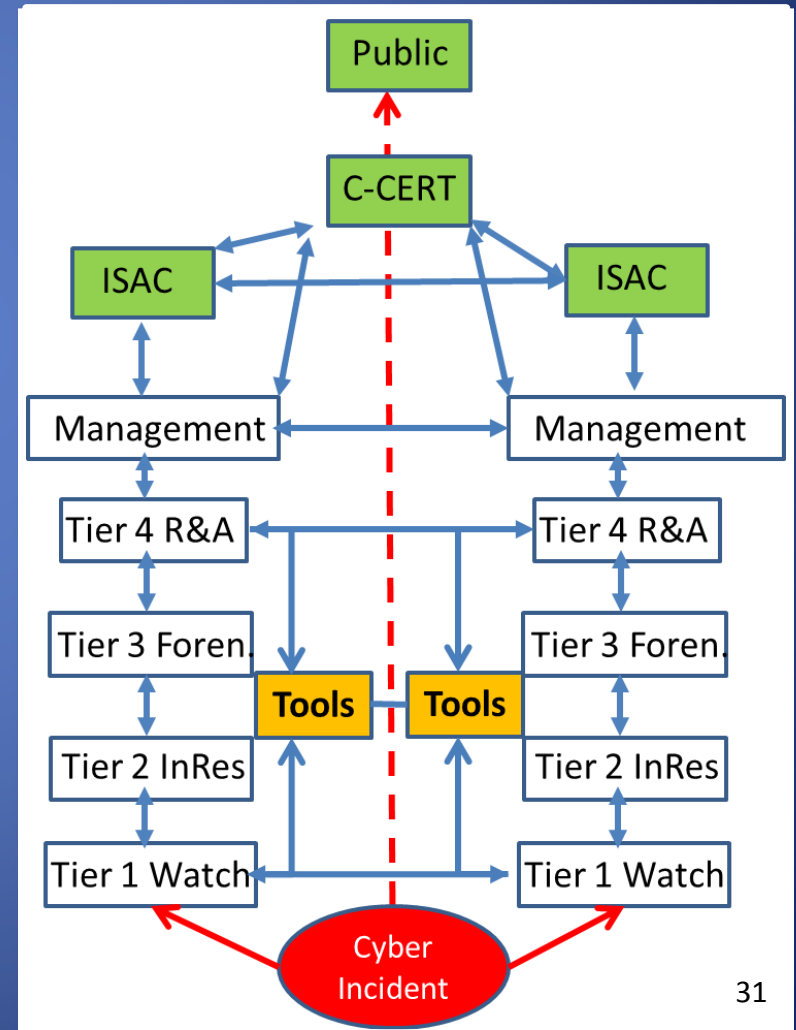
# STRATEGIES!



## Consider Team Characteristics

- Establish climates of trust and learning
  - Consider locations of team members\*
  - Use After-Action-Reviews (collaborative)
- Clearly define team roles
  - Create a knowledge catalogue
- Have a designated “boundary spanner” to share information with other teams
- Promote unique information sharing
  - Ask for other’s ideas, have people prepare solutions independently before sharing with the group

# LET'S SHARE INFORMATION!



Interested in more  
information or  
participating in our  
research?

Contact Information:

Julie Steinke  
jsteinke@gmu.edu

Kristin Repchick  
krepchic@gmu.edu

Laura Fletcher  
fletch5@gmu.edu

# Thank You for Participating!



Vielen Dank für  
ihre teilnahme!



# FOCUS GROUP QUOTES



"You have **formal and informal [networks]**...  
What you see ... is that at the operational level,  
there is a lot of sharing going on that is informal.

It becomes formal when you start making  
agreements for something. Then you have a formal  
agreement to share information, but most of the  
information is shared along a formal base because  
they are operational people."

# FOCUS GROUP QUOTES



“You don't remember a lot from a report from six months ago. But you are not alone. We are 10. If you see something and you saw it within the group, there's a big chance one or two will answer, "Oh, it was that. You can find information there.”

*~ CSIRT Focus Group Member*

# FOCUS GROUP QUOTES



“I guess your information is formally correct, but we also do a lot of discussing among ourselves. So when there is an incident and if we have any doubt or need any advice, we always talk to each other. It depends, of course, on the classification of information. We use the traffic light protocol to decide what information can be disclosed within the organization, or if it’s just for your ears only, it can be based as well and it’s more difficult. But normally, cases can be discussed.”

*~ CSIRT Focus Group Member*

# FOCUS GROUP QUOTES



“We discuss incidents in small groups or sometimes with the whole team ...one of the positives of our team is that **anything can be discussed, and we really help people interact with each other and discuss** – okay, this is the situation; I’m not sure what to do. And just by the discussion itself – oh, maybe this is the right direction to go to.”

*~ CSIRT Focus Group Member*



# FOCUS GROUP QUOTES



“We'll put out current activity ... when there's updates I want people to keep their stuff up to date. If there's some kind of phishing scam or something that's widespread just that people are aware of it, that can come to our website and look at it, get some background, or somewhere else to get a big more information on it. And then there's also some weekly things we do, like vulnerability summaries for the past week that go out.”

*~ CSIRT Focus Group Member*